

PLENARY MEETING
13th June 2018



OPENING REMARKS

CDR COORDINATORS:

Dragoş Anastasiu

(January -June 2018)

Adela Jansen

(June-December 2018)



January - June

Increase our impact and reach

presented by D.A

- **Priorities** expressed at the beginning and pursued : workforce, simplification, lack of legislative predictability and transparency, unsustainable growth of salaries regardless of productivity, Romania's bad image for investments and exports;
- **Continuity** of dialogue with the public partners, despite of the change of the government;
- New **channels** opened with the political parties (PNL, USR, ALDE, PSD);
- **Clear governance**: continuity of coordination (ex, actual, next), regular consultation (TF leaders, CCI, Embassies, rapporteurs);
- Structured **communication** (consultant, tools, preparation).



July – December 2018

Effective governance to maximize impact

presented by A.J

- **45 member organisations engaged and active**, supportive of TF Leaders and Rapporteurs;
- **Agile decision making process** to accommodate a modus operandi already in place for :
 - “off the grid” topics
 - public communication
- **Transversal approach** : reduce effort & maximize impact;
- 6 months **structured working calendar** for all stakeholders;
- **Enhance tools** for a clear organization;
- Define attainable results



Priorities defined by competitiveness

presented by A.J

- ❖ **Continuity & consolidation on the 1st semester:**
 - ✓ each TF main priorities + reviewed ones (became transversal);
 - ✓ simplification & digitalisation (transversal work) ;
 - ✓ attractive & stable taxation

- ❖ **Pursuit of CDR declared 2 priorities for 2nd semester (transversal TFs missions) on:**
 - a. **Workforce:** release pressure & fill the competency gap;
 - b. **Public Investments :** maintain pressure for commitment.





Task Force Leaders



Task Force

Leader

Agriculture

Jean Valvis

Education

Măriuca Talpeș

Energy

Eric Stab

Entrepreneurship

Liviu Rogojinaru

Environment

Mihai Rohan

EU Funds

Cătălin Surdean

Financial Services

James Stewart

Healthcare

Wargha Enayati

ICT

Liudmila Climoc

Infrastructure

Gustavo Navarro

Labour

Adela Jansen

Taxation

Ruxandra Jianu

Tourism

Daniel Mischie





Task Force Rapporteurs

Task Force

Rapporteur

Agriculture

Maria Șerban, AHK



Education

Cosmin Chiriță, RBL



Energy

Cristina Barticel, AOAR



Entrepreneurship

Cosmin Chiriță, RBL



Environment

Mihaela Stoica, CNIPMMR



EU Funds

Andreea Toroiman, CCIFER



Financial Services

Andrei Cârnu, AOAR



Healthcare

Ana-Maria Dorobăț, AmCham



ICT

Camelia Stanciu, AmCham



Infrastructure

Denisa Bratu, CCIFER



Labour

Alexandra Irimea, FIC



Taxation

Radu Burnete, FIC



Tourism

Maria Șerban, AHK



Members

- **American Chamber of Commerce in Romania**
- **Asociatia Oamenilor de Afaceri din Romania**
- **ASEMER - La Asociacion de Empresas Espanolas en Rumania**
- **Belgian Romanian Business Association**
- **British Romanian Chamber of Commerce**
- **Bilateral Chamber of Commerce and Industry Romania - Cyprus**
- **Czech - Romanian Mixed Trade and Industrial Chamber**
- **CCIR - The Chamber of Commerce and Industry of Romania**
- **CNIPMMR - Consiliul Național al Întreprinderilor Private Mici și Mijlocii din Romania**
- **Danish Romanian Business Association**
- **The Chamber of Commerce and Industry Romania - Finland**
- **Foreign Investors Council**
- **French Chamber of Commerce, Industry and Agriculture in Romania**
- **German Romanian Chamber of Commerce**
- **Hellenic-Romanian Chamber of Commerce and Industry**
- **HR Club**
- **Hungarian Business Association in Romania**
- **Italian Chamber of Commerce for Romania**
- **Netherlands-Romanian Chamber of Commerce**
- **Romanian Business Leaders Foundation**
- **Bilateral Chamber of Commerce Romania Slovakia**
- **Business Sweden**
- **Chamber of Commerce Switzerland-Romania**
- **TIAD - Turkish Businessmen Association**



Associated Members

- **Austrian Embassy, Commercial Section**
- **Belgian Embassy**
- **British Embassy Bucharest**
- **Embassy of Canada**
- **Royal Danish Embassy**
- **Embassy of Finland**
- **German Embassy Bucharest**
- **Embassy of Greece: Office for Economic and Commercial Affairs**
- **Embassy of Hungary**
- **Irish Embassy Bucharest**
- **Japan Embassy**
- **Embassy of Lithuania**
- **Embassy of the Kingdom of the Netherlands**
- **Embassy of the Republic of Poland: Trade & Investment Promotion Section**
- **Spanish Embassy: Economic and Commercial Office**
- **Embassy of Sweden**
- **Embassy of Switzerland**
- **U.S. Embassy**
- **French Embassy**



AGRICULTURE

Task Force

TF LEADER:
Jean Valvis



Priorities 2018

Objectives

Progress/Achievements

- | | |
|---|--|
| <ul style="list-style-type: none"> • Tabulation of farm land (cadastre law) – implement pilot projects in rural areas to evaluate the best solution in terms of property delimitation and land consolidation | <ul style="list-style-type: none"> ✓ The TF is currently discussing with local mayors to implement a pilot project |
| <ul style="list-style-type: none"> • Investment in rural infrastructure, particularly in irrigations and drainage – implement strategy and roadmap for irrigations; | <ul style="list-style-type: none"> ✓ Collected massive data from ministries and institutions affecting the level of implemented projects ✓ Preparing a document with accurate data |
| <ul style="list-style-type: none"> • Biomass | <ul style="list-style-type: none"> ✓ Corrections of the law according to the 1307 EU Regulation |
| <ul style="list-style-type: none"> • Mutual Funds & Deposit Certificates | <ul style="list-style-type: none"> ✓ Still working on a consensual platform among CDR Members |
| <ul style="list-style-type: none"> • Reform of education and research in agriculture integrate pilot projects from schools and internships within the education curricula; | <ul style="list-style-type: none"> ✓ No progress |



EDUCATION Task Force

**TF LEADER:
Măriuca Talpeș**



Priorities 2018

Objectives	Progress/Achievements
<ul style="list-style-type: none"> • Creating an annual infographic with indicators regarding Education from the business sector 	<ul style="list-style-type: none"> ✓ Project in beta/simulation version – to be launched in Autumn
<ul style="list-style-type: none"> • Development of vocational education 	<ul style="list-style-type: none"> ✓ Mapping vocational schools - project beta/simulation version – to be launched in Autumn
<ul style="list-style-type: none"> • Creating a platform between the employer and possible employees 	<ul style="list-style-type: none"> ✓ Online platform – project in initiation phase
<ul style="list-style-type: none"> • Upgrading the quality of the teachers 	<ul style="list-style-type: none"> ✓ PR campaign for teaching profession – project in ideation phase
<ul style="list-style-type: none"> • Raising the number of practice hours for students 	<ul style="list-style-type: none"> ✓ Position in development – work channels open with UniBuc
<ul style="list-style-type: none"> • Raising the number of professionals as guest professors in Universities and schools 	<ul style="list-style-type: none"> ✓ Position in development – work channels open with UniBuc
<ul style="list-style-type: none"> • Minimizing functional illiteracy 	<ul style="list-style-type: none"> ✓ Until 2020 – correct marks in 5-8, remedial programs in schools



ENERGY Task Force

**TF LEADER:
Eric Stab**



Priorities 2018

achievements & challenges

Priorities	Results & Challenges
Energy Strategy	✓ Initial discussions with the MoE
Better functioning of electricity markets	✓ No significant progress, general discussions with MoE
Sustainable district heating sector	✓ Ongoing: a position paper on CHP to be agreed within the TF and then to be presented to MoE
Well-defined vulnerable consumers	✓ Initial steps taken
Renewables	✓ New Law in Parliament
Gas market developments	✓ New Law in Parliament

Interactions with the authorities: one meeting with the ALDE leadership and one meeting with the Minister of Energy (agreement to meet on a regular basis with one specific topic on the agenda)



ENTREPRENEURSHIP

Task Force

TF LEADER:

Liviu Rogojinaru

Presenting: Florin Jianu



Priorities 2018

Priorities	Progress/Achievements
Entrepreneurship – country priority for the Romanian presidency of the EU in 2019	✓ Position presented to the Minister for the Environment Sector – to be supported forwards
National program: The Capital of Romanian Entrepreneurship	✓ Project adopted and assumed by CDR, the Government and partners
Development of a financial instruments for micro-enterprises	✓ End of 2018
Updating the private security law	✓ Position presented to the Presidents of Deputies Chambers and Senate – to be pushed forward, for prorogation of the HG;
Facilitation of hiring non-EU workers	✓ Position paper sent to the Labor Ministry (TF Labor); ✓ Modification proposals on the regime of foreigner workers to be sent.



ENVIRONMENT

Task Force

TF LEADER:
Mihai Rohan



Goals

Goals	Due date
Improved relationship with competent authorities – the CDR Environment TF to be seen as a partner for environmental issues sustainable development	✓ End of 2018
Close follow up and active involvement in national legislation ongoing changes: - EO 196/2005 changes: packaging, WEEE, landfill tax, recovery targets set nearby recycling for meeting national targets of landfilling deviation	✓ End of 2018
Close follow up and active involvement in European legislation ongoing changes and its implementation at national level: focus on climate change and waste management	✓ End of 2019
Active involvement in new WEE legislation EO 5/2015 + Guidebook	✓ End Q2/2018



2018 achievements & challenges

Objective	Results	Challenges
Improved relationship with competent authorities	✓ We participated in meetings where I presented the CDR priorities for 2018: <ul style="list-style-type: none"> • 1 meeting with the PNL environmental commission • 2 meetings with Minister Gavrilescu • 1 meeting with the ALDE leadership (Mr. Calin Popescu Tariceanu and Mr. Chitoiu) 	We have to follow the fulfilling of our tasks
Close follow up and active involvement in national legislation ongoing changes	✓ We have issued two position papers : <ul style="list-style-type: none"> • comments and proposals on OUG amending of Act 211/2011 on waste regime and Law 249/2015 on the management of packaging and packaging waste • proposals for HG construction waste. It is working with a deadline of June 20, 2018 	The authorities have asked our support for issue practical Guides for: <ul style="list-style-type: none"> - Packaging Collection and reuse - Waste from construction
Active involvement in new WEE legislation EO 5/2015 + Guidebook	✓ Until this date we have not been able to develop a point of view, but we intend to work on it until 20 June 2018	



EU FUNDS Task Force

TF LEADER:

Cătălin Surdeanu

Presenting: Radu Kubinschi



Priorities 2018

Priorities

Progress/Achievements

Monitoring the fulfilment of ex-ante conditionalities not met by the end of 2017 and risk assessment on budgetary impact in case of program suspension.

Revision of the legal framework regarding the financial corrections and penalties, lessons learnt over the programming period 2007-2013 assessment (EO 66).

✓ Progressing at a very low pace.

Monitoring the launching/calls for proposals and contracting calendar (including impact evaluation of the proposed reallocations between investment priorities), start discussions on an action plan - launch, evaluation, contracting, reimbursement - established at each Managing Authority level in order to diminish the effects of the de-commitment rate at end of 2018.

- ✓ Permanent dialogue with the Managing Authorities: EU Funds TF provided permanent feedback on several calls on POCU; all the observations were taken into consideration
- ✓ The calendars for calls for applications for EU funds are in many cases not updated.

Monitoring the legal changes of the Government EO 40/2015 regarding the financial management of the European Funds during 2014-2020 (testing the impact of the simplification measures over the business environment).

Proposing the alignment between national programs and the EU funded programs in terms of complementarity / additionality.

✓ No progress

Permanent contact with the Managing Authorities to check the readiness of MYSMIS modules.

✓ MySMIS requires improvements



FINANCIAL MARKETS AND CORPORATE GOVERNANCE Task Force

TF LEADER:

James Stewart

Presenting: Ana Bobircă



December – June 2018

- **Short-term priorities**

Objective	Results	Challenges
Legislative initiative regarding the measures aimed at protecting state's interests	<p>Coalitia attended the debates organized at the level of the Chamber of Deputies.</p> <p><u>Conclusions following the debates:</u></p> <ul style="list-style-type: none">- The president of the Economic and Privatizations Commission, Mr Gheorghe Simon, argued that the law should not be passed in this form;- The representative of the Ministry of Finance said they are against passing the law;- The decision was postponed;	Communication with the public authorities



December – June 2018

- **Short-term priorities**

Objective	Results	Challenges
Legislative initiative regarding the cap of interest rates	The initiative is currently on hold	Communication with the public authorities
Implementation of the Sovereign Fund - request for transparency and consultations before implementation	The members drafted and sent their recommendations to all the relevant stakeholders	Communication with the public authorities
Pillar II – Private Pension system	<p>As the Government intends to modify the legislation related to the Private Pension system, Coalitia organized a press conference.</p> <p><u>Main messages of the conference:</u></p> <ul style="list-style-type: none"> - Maintain the three-pillar architecture and increase the contribution to Pillar 2 to 6% - Follow the regulation in force 	



December – June 2018

- **Short-term priorities**

Objective	Results	Challenges
Pillar II – Private Pension system	<p><u>Secondary messages:</u></p> <ul style="list-style-type: none"> - Focus on European best practices - Keep and improve the status-quo - What does Pillar 2 means for the long-term retirement of workers - KPMG study: <ul style="list-style-type: none"> o Impact for individuals (savings) o Impact for the economy (capital markets) o Impact for the government (social security and future pressure on the state budget; income replacement) o Financial Education 	
Coalitia’s market message	The Task Force drafted a set of recommendations aimed at improving the capital markets regulations and investment climate	



December – June 2018

Long-term priority

Upgrading Romania from Frontier Market to Emerging
Market Status



HEALTHCARE Task Force

**TF LEADER:
Wargha Enayati**



Priorities 2018

Priorities	Progress/Achievements
Streamlining public health funds - better spending of public funds, following the patient as a possible solution	✓ Medium-term – end of 2018
Launching a campaign to convince Romanian doctors to return home. Opening the labor market for other phisicians	✓ Medium-term – end of 2018
Streamlining medical system - reverse pyramid of services. More outpatient, less inpatient	✓ Medium-term – end of 2018
Transparency of medical services and increase of quality in services - patients transfer from public to private and vice-versa	✓ Medium-term – end of 2018
Elderly homes and geriatric treatment and facilities	✓ Long-tem
Promoting medical subscription and medical insurances without affecting the minimum essential package of the National Health Fund	✓ Long-term
The consolidation of the separation between public and private for emergency services	✓ Long-term





Finalized



- Main challenges of the system
- Strategy on Elderly
- Reversing the pyramid: more ambulatory services
- Managed-Entry Agreements
- ANMDM self-financing

In progress



- Parallel trade of drugs
- Telemedicine
- Private insurances and medical subscriptions
- Increasing % of GDP allocated to health
- Retaining healthcare professionals in Romania
- Prevention



INFRASTRUCTURE Task Force

TF LEADER:

Gustavo Navarro

Presenting: Ion Lixandru



To remember: Infrastructure priorities for Romania

1. Roads & Highway

Bucharest ring road
Sibiu - Pitesti
Express road Craiova – Pitesti
Moldavian highway

2. Railway

Connecting Bucharest (Gara de Nord) to Otopeni Airport
Electrification of Craiova – Calafat railway
Completion of works on Sighisoara – Curtici
Rehabilitation of Cluj – Valea lui Mihai

3. Water & Ports

Connecting Braila and Galati harbors
Development of ports (Constanta – the main port to Europe, Calafat, Giurgiu, Tulcea, Harsova)
Creating international connection points, using harbors, between segments crossing the Danube

4. Airports & Intermodal

Increase of Otopeni Airport traffic capacity by 40%, expanding existing constructions
Restructuring Mihail Kogalniceanu airport
Intermodal reloading for cargo

5. Promote Position Papers coming from associations on relevant topics:

- PPP Law, Subcontracting Law, National Contracts
- Financing, Sovereign Fund
- EU fund absorption, Special Unit for large infra projects (UIP)

6. Municipal Infrastructure



Objectives and results:

1. Follow up of the **almost ready infrastructure projects** until final execution/inauguration:
 - Sebeş – Turda, Lugoj – Deva highways
 - Sighișoara - Curtici railway
2. Promote the launch of **Gara de Nord – Otopeni Airport railway connection**
3. Actively contribute to the **national Pact for Infrastructure** (agreed during our last round table with the minister)
4. Follow up our advocacy **campaign for large projects**



ITC
Task Force

TF LEADER:
Liudmila Climoc



Priorities 2018

Priorities

Progress/Achievements

1) GDPR - Compliance

- ✓ Meeting with the National Authority of Data Protection
- Willingness to cooperate and establish regular meetings but starting with second part of the year
- Recommendation to draft Codes of Conduct for each industry
- Openness to a partnership regarding a public education project

2) E-Government Development and interoperability Interconnectivity and interoperability of the state's databases with third parties:

- The National Directorate of Population Evidence should facilitate the identification/authentication of people;
- The digitalization of ANAF;
- Simplifying the enrollment of payments for individuals (eg. maternity benefits);
- Encouraging the financial development (eg. the lending will improve if banks will have better access to the National Trade Register Office/ANAF's database)

- ✓ Meeting with banks representatives (The Council of Banking Employers in Romania & Romanian Association of Banks) to discuss a proposal to elaborate a study on digitalization (still to be decided)
- ✓ Meetings of the TF Leader with:
 - Minister Bogdan Cojocaru, MCSI
 - Secretary of State Manuela Catrina, MCSI
 - Secretary of State Cristian Cucu, CIO Office



Priorities 2018

Priorities

Progress/Achievements

3) Development of broadband networks in the context of the Digital Agenda by:

- Simplification of the authorization regime for the construction of electronic communications networks;
- Issuing the technical norms to the Infrastructure Law;
- Issuing the access tariffs by ANCOM - defined for the public property and indicative for the private property.

- ✓ Obtained the support of ANCOM for a meeting with MDRAP representatives
- ✓ Requested a meeting with Vice-Prime Minister Paul Stănescu to discuss proposed amendments to Law no 50 (Construction Law) – the letter was redirected to a Secretary of State who invited us at a public debate on this subject (on a very short notice)

4) Cybersecurity

- ✓ Clear scope definition needed



LABOR Task Force

**TF LEADERS:
Adela Jansen**



2018 achievements & challenges

Objective	Results	Challenges
<p>Impact study on the labour market regarding shifting contributions from employer to employee. Collaboration : Taxation TF</p>	<ul style="list-style-type: none"> ✓ Position paper on OUG 3/2018 regarding new fiscal measures 	<ul style="list-style-type: none"> ✓ OUG 79/2017 still to be approved by the Parliament (statistics below)
<p>Ongoing legislative initiatives (including EOs) regarding labor legislation in Parliament</p>	<ul style="list-style-type: none"> ✓ Position papers (internship, SSM, non-UE workers, minimum wage, OUG 60/2017) and meetings with officials, changes done for some ✓ Monitor any changes re Labour Code and SDL 	<ul style="list-style-type: none"> - Stand by desired by TF Labour on SDL and Labour Code - No news from the Gov
<p>Study to identify main skills required for 3 industries Romania for which educational gap should be covered. Collaboration : Education & Entrepreneurship TFs</p>	<ul style="list-style-type: none"> ✓ Meetings with TF Education, TF Tourism and TF Entrepreneurship ✓ RFP Study launched – SC decision TBD 	<ul style="list-style-type: none"> ✓ First CDR initiative on a paid study – to be closely monitored
<p>Governance in managing the legislative framework in order to increase proactivity. Collaboration : TF EU Funds</p>	<ul style="list-style-type: none"> ✓ Position paper (simplification measures for labour) and meeting with CNP ✓ Meeting with ANOFM 	<ul style="list-style-type: none"> ✓ CNP
<p>Anticipate impact on the Romanian labour market in the context of digitalization, demographic evolution by concrete actions proposals and identify solutions to address the lack of workforce</p>	<ul style="list-style-type: none"> ✓ RFP Study launched – SC decision TBD ✓ This will be on step 2 	<ul style="list-style-type: none"> ✓ Permanent changing “target” ✓ OUG 79 still valid / Fiscal Code in preparation



TAXATION

Task Force

TF LEADERS:
Ruxandra Jianu



Priorities 2018

Priorities	Progress/Achievements
TF's priorities: implementation of changes brought by OUG 79 and VAT split;	✓ Work in progress / partial success
Tax evasion legislation;	✓ No progress
Fiscal procedural code: promote changes required by the business community (order of payment of tax liabilities appeal against forced execution etc.) and resume discussions with MF's representatives;	✓ Work in progress
Continue efforts to implement tax consolidation and capping social contributions on salaries (Short/Medium term)	✓ Progress on consolidation
Simplification and increased transparency of tax procedures (e.g. VAT registration; tackle tax evasion - SAF - T/horizontal monitoring, electronic invoicing, cash machines);	✓ No progress
Continue the efforts for balancing the relationship between ANAF and taxpayers;	✓ Work in progress
Continue the efforts to maintain the flat tax rate at 16%.	✓ Work in progress



TOURISM

Task Force

TF LEADER:
Daniel Mischie



Priorities 2018

Priorities	Progress/Achievements
Model of promotion of Romania	✓ Topic discussed with the Minister of Tourism and State Secretary
Law of Tourism	✓ We will take part to consultations ✓ No concrete progress
The Destination Management Organization (Organizatia de Management a Destinatiei)	✓ will be regulated by the Law of Tourism that will be implemented in the following months
Working force	✓ Topic discussed with the Minister of Tourism and State Secretar ✓ In progress (TF will have a press conference with main focus on this matter)
Measures of simplification / debureaucratization	✓ Topic discussed with the Minister of Tourism and State Secretary ✓ No concrete progress, despite our efforts
Holiday vouchers	✓ Topic discussed with the Minister of Tourism and State Secretary

